TOWN OF SMITHFIELD BID TABULATION

Project: Multi-Gas Detection Meters for Fire Apparatus

Project No.:

Bid opening Date: Monday, August 19, 2024

TIME:

Bid Prepared by: Carlos A. Santos, Purchasing Agent

NOTES:





			American Safety & Supply 77 Napier St. Springfield, MA 01104 Attn: P: E:		Industrial Scientific 1 Life Way Pittsburgh, PA 15205 Attn: Cheryl McCalmon P: 412-779-7220 E: cmccalmon@indsci.com		Premeir Safety Attn: Heather Oliveira P: 724-703-3011 E:		Airgas 88 Niantic Ave Providence, RI 02907 Attn: Viki Shikhvarger P: 855-625-5285 X: 4631 E: viki.shikhvarger@airgas.com		JJS Technical Services 1900 East Golf Rd. Suite 950 Schaumburg, IL 60173 Attn: P: 866-455-7832 E: admin@jjstech.com	
ITEM NO.	BID ITEM DESCRIPTION	Unit Cost	AMOUNT	Unit Cost	AMOUNT	Unit Cost	AMOUNT	Unit Cost	AMOUNT	Unit Cost	AMOUNT	
1	Ventis Pro 5		\$18,917.15		\$ 21,971.25		\$ 22,399.31		\$ 16,775.75		\$ 14,743.28	
2		Includes:	Delivery, training &	Does not Include:	Delivery, training &	Does not Include:	Delivery, traning &	Does not Include:	Traning & set up assistance	Does not Include:	Delivery, training &	
3			Set up assistance	meidde.	Set up assistance	meidde.	Set up assistance		assistance	melade.	Set up assistance	
4								Includes Delivery				
						(A)						
owner had been	TOTAL BID AMOUNT	\$	18,917.15	\$	21,971.25	\$	22,399.31	\$	16,775.75	\$	14,743.28	

^{*}REFERRED TO THE EVALUTION COMMITTEE AND FUTURE RECOMMENDATION WILL BE FOWARDED TO THE TOWN COUNCIL FOR APPROVAL



Quote

1-866-455-7832 Main 1-630-563-4056 Fax www.jjstech.com 1900 East Golf Rd., Suite 950 Schaumburg, IL 60173

SALES REP	ka

SHIP VIA	CUST. ID	QUOTE NO.	DATE	REF NO.
To Be Determined	40745	38567	8/13/2024	

SOLD TO	SHIP TO	17.41.1618
Carlos Santos Town of Smithfield 64 Farnum Pike Smithfield RI 02917 United States	United States	

Comments 08/13/2024

ALL ITEMS HAS A LEAD TIME OF 3 WEEKS

SHIPPING TO BE DETERMINED

SKU	Description	Ordered	Unit Price	Total
VP5-K1232101111	Industrial Scientific Ventis Pro5 Personal Gas Monitor, LEL (Pentane), CO, H2S, O2, Li-ion Extended Run Time Battery, Desktop Charger, No Pump, Orange, UL/CSA, LENS Wireless, English - VP5-K1232101111	4	\$1,392.20	\$5,568.80
VP5-K1232011111	Industrial Scientific Ventis Pro5 Personal Gas Monitor, LEL (Pentane), CO, H2S, O2, Li-ion Extended Run Time Battery, Pump, Orange, UL/CSA, LENS Wireless, English - VP5-K1232011111	1	\$1,702.05	\$1,702.05
18108653	Industrial Scientific Single-Unit Truck Mount Charger, 12VDC, Hard Wired - 18108653	8	\$234.36	\$1,874.88
18109327-131	Industrial Scientific DSXi Cloud-Connected Docking Station for Ventis, 3 Inlet Ports, North American Power Cord - 18109327-131	1	\$1,905.75	\$1,905.75
18109330-131	Industrial Scientific DSXi Cloud-Connected Docking Station for Tango TX1, 3 Inlet Ports, North American Power Cord - 18109330-131	1	\$1,905.75	\$1,905.75
18101386	Industrial Scientific 6 ft Extendible Stainless Steel Probe - 18101386	1	\$263.55	\$263.55
18109155	Industrial Scientific Cylinder, Calibration Gas, 25 ppm Hydrogen Sulfide, 100 ppm Carbon Monoxide, .35% Pentane (25% LEL), 18% Oxygen, Aluminum, 58L - 18109155	1	\$306.60	\$306.60
18105809	Industrial Scientific Cylinder, Calibration Gas, 10 ppm Isobutylene, Steel, 103L - 18105809	1	\$192.15	\$192.15
18102152	Industrial Scientific Cylinder, Calibration Gas, 10 ppm Hydrogen Cyanide, Aluminum, 58L - 18102152	1	\$472.50	\$472.50
18105841	Industrial Scientific REGULATOR, DEMAND WITH SWITCH (150 PSI), 0-3 LPM, CGA-C10, MALE - 18105841	1	\$551.25	\$551.25
			Subtotal	\$14,743.28



Quote

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SALES REP	ka	
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SHIP VIA	CUST. ID	QUOTE NO.	DATE	REF NO.
To Be Determined	40745	38567	8/13/2024	

SOLD TO	
Carlos Santos	
Town of Smithfield	
64 Farnum Pike	
Smithfield RI 02917	
United States	

SHIP TO	
United States	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1

Order Discount
Surcharges \$0.00
Shipping \$0.00
Sales Tax \$0.00
Total \$14,743.28



AIRGAS USA, LLC 88 NIANTIC AVE PROVIDENCE RI 02907-3116

T: 800-234-1286 F: 401-331-2896

QUOTATION

YOU CAN PLACE THIS ORDER ON WWW.AIRGAS.COM

Quote For:

4887016 TOWN OF SMITHFIELD FIRE DEPARTMENT

66 FARNUM PIKE SMITHFIELD RI 02917-3224

T: 401-233-1000

Sold To:

4887016

TOWN OF SMITHFIELD FIRE DEPARTMENT

66 FARNUM PIKE SMITHFIELD RI 02917-3224 T: 401-233-1000

Quote Number	2012752763
Quote Date	08/13/2024
Prepared By	Viki Shikhvarger
Contact Phone	+1 855-625-5285 EXT 4631
Total Access Rep	VIKI SHIKHVARGER
PO Number	RP/152-5-1
Release Number	a selle a Rishman
Ordered By	CARLOS SANTOS 401-233-1000 X-138

Item	Material/Description	Plant	Order Qty	UM	Vol/Wt	UM	Unit Price	UM	Ext Price
10	I24VP5-K1232111111 MONITOR GAS LEL CO H2S O2 EXT LI-ION BATT	N704	4	EA			1,119.00	EA	4,476.00
20	I24GENERIC INDUSTRIAL SCIENTIFIC CORP VP5-RJB02011111	N704	1	EA			2,512.00	EA	2,512.00
	Ventis Pro Series, PID, CO/H2S, HCN, Li-ion Ext Range, With Integral Pump, Orange, UL/CSA, LENS™ Wireless, English								
30	I24GENERIC INDUSTRIAL SCIENTIFIC CORP VP5-K1234001111	N704	3	EA			1,068.00	EA	3,204.00
	Ventis Pro5 Personal Gas Monitor, LEL (Pentane), CO, H2S, O2, Li-ion Slim Extended Battery, No Pump, Orange, UL/CSA, LENS Wireless, English								
40	I2418108653 CHARGER TRUCK MOUNT SINGLE- UNIT 12VDC HARD WIRED	N704	8	EA			214.00	EA	1,712.00
50	I2418109327-131 STATION DOCKING DSXI CLOUD-CONNECTED VENTIS MX4 VENTIS PRO SERIES THREE PORT NORTH AMERICA POWER CORD	N704	1	EA			1,743.00	EA	1,743.00
60	I2418109330-131 STATION DOCKING DSXI CLOUD-CONNECTED TANGO TX1 THREE PORT NORTH AMERICA POWER CORD	N704	1	EA			1,743.00	EA	1,743.00
70	I2418101386 PROBE EXTENDIBLE 6' STAINLESS STEEL	DC01	1	EA			241.00	EA	241.00



AIRGAS USA, LLC 88 NIANTIC AVE PROVIDENCE RI 02907-3116

T: 800-234-1286 F: 401-331-2896

QUOTATION

Item	Material/Description	Plant	Order Qty	UM	Vol/Wt	UM	Unit Price	UM	Ext Price
80	I2418109155 CYLINDER CALIBRATION GAS 100PPM CARBON MONOXIDE 25PPM HYDROGEN SULFIDE 18% OXYGEN 25% LEL PENTANE 58L	N704	1	EA			224.00	EA	224.00
90	I2418105809 CYLINDER CALIBRATION GAS 10PPM ISOBUTYLENE 103L	N704	1	EA			141.00	EA	141.00
100	I2418102152 CYLINDER CALIBRATION GAS 10PPM HYDROGEN CYANIDE 58L	N704	1	EA			344.75	EA	344.75
110	I2418105841 REGULATOR DEMAND FLOW FOR 58L/103L/34L CYLINDERS WITH IGAS PRESSURE SWITCH	N704	1	EA			435.00	EA	435.00

Incoterms	Airgas Truck	
Shipping Method	Airgas Truck	
Payment Terms	NET 30	

Quote Amount	16,775.75
Sales Tax	1,188.78
Quote Total	17,964.53

PLEASE REFER TO THIS QUOTATION WHEN ORDERING.

TERMS AND PRODUCT PRICING ARE VALID UNTIL 09/11/2024

SURCHARGES, TAXES & FREIGHT MAY NOT BE INCLUDED OR MAY CHANGE AT TIME OF BILLING.

Airgas reserves the right to decline or cancel any order at any time prior to shipment. For more information about returns and cancellations, please visit us online at Airgas.com/terms-of-sale.

SHIPPING IS INCLUDED**

Comments:



(860) 442-0678

Bill To

Smithfield Fire Department (RI) 607 Putnam Pike Smithfield RI 02828 United States

Quote

Quote # QT1845916 Date 08/09/2024

Expires 08/24/2024

Sales Rep Centracchio, Corey

PO# TBD

Shipping Method FedEx Ground

Customer Smithfield Fire Department (RI)

Customer # C255341

Ship To

Smithfield Fire Department (RI)

607 Putnam Pike Smithfield RI 02828 United States

Item	Alt. Item #	Units	Description	QTY	Unit Price	Amount
ISC	VP5-K1232100 1111		VP5-K1232100 1111 Custom Industrial Science PORTABLE.5GAS.VP5 Ventis Pro5 Personal Gas Monitor, LEL (Pentane), CO, H2S, O2, Li-ion Extended Run Time Battery, Desktop Charger, No Pump, Black, UL/CSA, LENS Wireless, English		\$1,118.96	\$4,475.84
INDUSTRIAL SCIENTIF	VP5-RJB32111111		VP5-RJB321111111 Custom INDUSTRIAL SCIENTIF PID, CO/H2S, HCN, O2, lithium Ion, Charger, W/ Pump, Orange,		\$3,026.11	\$3,026.11
ISC	VP5-K123211 1111		VP5-K123211 1111 Custom Industrial Science Monitor, LEL (Pentane), CO, H2S, O2, Li-ion Extended Run Time Battery, Desktop Charger with pump		\$1,420.70	\$4,262.10
18108653			Single-Unit Truck-Mount Charger, 12VDC, Hard Wired	3	\$214.35	\$1,714.80
18109327-031			Industrial Scientific Ventis MX4 DSX Standalone		\$1,544.16	\$1,544.16
18109330-131			Industrial Scientific Tango TX1 DSX Cloud-connected		\$1,743.06	\$1,743.06
18105841			Industrial Scientific Demand Flow Regulator w/Pressure Switch for use with DSX	1	\$504.20	\$504.20
18102152			Cylinder, Calibration Gas, 10 ppm Hydrogen Cyanide (58 L)	1	\$345.73	\$345.73
18109155			Calibration Gas- 58L- 100ppm CO, 25ppm H2S, 25% LEL Pentane 18% O2		\$224.34	\$224.34
18109330-131			Industrial Scientific Tango TX1 DSX Cloud-connected		\$1,743.06	\$1,743.06
18109327-131			Industrial Scientific Ventis MX4 DSX Cloud-connected		\$1,743.06	\$1,743.06
18108653			Single-Unit Truck-Mount Charger, 12VDC, Hard Wired		\$214.35	\$214.35
18101386			6' Extendible Stainless Steel Probe		\$241.05	\$241.05
ISC	18105809		18105809 Custom Industrial Science Cylinder, Calibration Gas, 10 ppm Isobutylene, Steel, 103L		\$175.74	\$175.74





Quote # Date QT1845916 08/09/2024

(860) 442-0678

This proposal exceeds the MES Sourcewell Contract Pricing discount of 6% off ISC public list price for Gas detection ISC Industrial Scientific

Float
6.00%
detection

Subtotal \$21,957.60

Shipping Cost \$143.00

Tax Total \$0.00

Total \$22,100.60

This Quotation is subject to any applicable sales tax and shipping and handling charges that may apply. Tax and shipping charges are considered estimated and will be recalculated at the time of shipment to ensure they take into account the most current information.

All returns must be processed within 30 days of receipt and require a return authorization number and are subject to a restocking fee.

Custom orders are not returnable. Effective tax rate will be applicable at the time of invoice.

FREIGHT CHARGES WILL BE DETERMINED AT TIME OF ORDER on request

BOMARK INSTRUMENTS INC.

1572 RT 23 North Suite C Butler NJ, 07405

973-838-2244

NAME / ADDRESS	
Town of Smithfield Carlos A Santos 64 Farnum Pike Smithfield, RI 02917 USA	

QUOTATION

DATE	QUOTATION #				
8/13/2024	081324-TOS				

			TERMS			FOB	
			Credit Card		Shipping Pt.		
ITEM	DESCRIPTION	QTY		COST	,	TOTAL	
VP5-RJB02011111	Ventis Pro Series PID, CO/H2S, HCN, Li-ion Ext Range, With Integral Pump, Orange, UL/CSA, LENS Wireless, English		4	3,12	20.60	12,482.40T	
Discount -16%	Discount Less 16%			-16.0	00%	-1,997.18	
VP5-K1232101111	Ventis Pro5 Personal Gas Monitor, LEL (Pentane), CO, H2S, O2, Li-ion Extended Run Time Battery, Desktop Charger, No Pump, Orange, UL/CSA, LENS Wireless, English		1	1,39	90.20	1,390.20T	
Discount -16%	Discount Less 16%			-16.0	00%	-222.43	
VP5-K1234001111	Ventis Pro5 Personal Gas Monitor, LEL (Pentane), CO, H2S, O2, Li-ion Slim Extended Battery, No Pump, Orange, UL/CSA, LENS Wireless, English		3	1,32	27.20	3,981.60T	
Discount -16%	Discount Less 16%			-16.0	00%	-637.06	
18108653	Ventis Single-Unit Truck-Mount Charger, 12 VDC, Hard Wired		8	23	34.36	1,874.88T	
Discount 10%	Discount 10%			-10.0	00%	-187.49	
18109327-131	DSXi Cloud-Connected Docking Station for Tango TX1, 3 Inlet Ports, North American Power Cord		1	1,90	05.75	1,905.75T	
Discount 10%	Discount 10%			-10.0	00%	-190.58	
18109330-131	DSXi Cloud- Connected Docking Station for Tango TX1, 3 Inlet Ports, North American Power Cord		1	1,90	05.75	1,905.75T	
Discount 10%	Discount 10%			-10.0	00%	-190.58	
18101386	6 ft Extendible Stainless Steel Probe		1	26	53.55	263.55T	
			TO	TAL			

Web Site
www.bomarkinstruments.com

BOMARK INSTRUMENTS INC.

1572 RT 23 North Suite C Butler NJ, 07405

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NAME / ADDRESS	
Town of Smithfield Carlos A Santos 64 Farnum Pike Smithfield, RI 02917 USA	

QUOTATION

DATE	QUOTATION #				
8/13/2024	081324-TOS				

				TERMS		FOB
			C	Credit Card S		Shipping Pt.
ITEM	DESCRIPTION	QTY		COST		TOTAL
Discount 5%	Discount 5%			-5.0	00%	-13.18
18109155	Cylinder, Calibration Gas, 25 ppm Hydrogen Sulfide, 100 ppm Carbon Monoxide, .35% Pentane (25% LEL), 18% Oxygen, Aluminum, 58L		1	30	06.60	306.601
Discount 10%	Discount 10%			-10.0	00%	-30.66
18105809	Cylinder, Calibration Gas, 10 ppm Isobutylene, Steel, 103L		1	19	92.15	192.15T
Discount 10%	Discount 10%			-10.0	00%	-19.22
18102152	Cylinder, Calibration Gas, 10 ppm Hydrogen Cyanide, Aluminum, 58L		1	4	72.50	472.50T
Discount 10%	Discount 10%			-10.0	00%	-47.25
18105841	Regulator, Demand Flow iGas, 150 PSI Pressure Switch, CGA-C10 for 58L, 103L & 116L Cylinders		1	5:	51.25	551.25T
Discount 10%	Discount 10%			-10.0	00%	-55.13
Start - Up/ Service	Training, Delivery, and Set up Assistance and Travel		1	1,00	00.00	1,000.00T
	Quote is valid until 9/12/24 Sales Tax				0.00	0.00
			TO	TAL		\$22,735.87

Web Site
www.bomarkinstruments.com